



Capacity Building for Efficient Utilization of Biomass for Bioenergy & Food Security in the GMS [TA7833-REG]



FINAL REPORT:

Feasibility Study for a Planned Pilot Investment Project for Scaling-Up Adoption of Improved Cook-stoves in Cambodia



Landell Mills DEVELOPMENT CONSULTANTS

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1. Introduction

With concern on climate change affecting countries in Greater Mekong Sub-region, the GMS Working Group on Agriculture (WGA) through series of consultations and studies in 2007 supported the GMS countries to launch project on Capacity Building for Efficient Utilization of Biomass for Bio energy and Food Security in the Greater Mekong Sub region (GMS) in May 2011 for Cambodia, the Lao PDR and Viet Nam. The purpose of the project is to intervene the financial and technical assistance on development of adoptable technology coping the issues biofuels and rural renewable energy including building human and institutional capacity for its implementation. The Synergy of the project outcome will be a new technology that improves the use of biomass adopted well to the community setting.

In Cambodia, pilot project on investment of the efficient operation of biomass utilization and improve cook stoves (ICS) is launched at in two districts of different province. Sandan district is located in Kampong Thom Province and ii) S'Ang district is located in Kandal province.

To support the scale up the investment on new technologies developed and adopted, the feasibility study is designed to acquire knowledge from two villages of the two pilot districts. The key characteristic of Ampil village is a flood plain rice farming area and it is located in noncommunity forest commune of the pilot district, while Samraong village is a cash crop farming area and it is located in community forest commune of the pilot district.



Figure 1. Map of Study Villages: Ampil & SamraongVillage

The Ampil village which is located in, KrangYov commune, S' Ang district, Kandal province, consists of 170 households and it is about 30 km from Takmau Town which is the nearest down town in Kandal province or it is about 42 km from Phnom Penh City.

The Samraong village which is located in Tumring commune, Sandan district, Kampong Thom province, is comprised of 117 households and it is about 90 km from Kompong Thmar, which is the nearest down town in Kompong Thom province or it is about 215 km from Phnom Penh City.

This report describes the result of the feasibility study that seeks to understand knowledge on the use of improved cook stoves, biomass resources from crop residues for cooking energy including firewood. Based on the feasibility study, the report entail the design of pilot investment of Improved Cook Stoves including budget and its implementation arrangement.

2. Background

The feasibility study is conducted with interview of selected households, and focus group discussion is conducted with women users, women saving groups, forest community members, stove producers and distributors and village chiefs in Ampil and Samraong village.

| | Kandal | Kompong | KompongChhnang | |
|----------------------------------|----------|----------|-----------------|-------|
| | | Thom | | |
| District | S'Ang | Sandan | Rolea B'ier | |
| Commune | KrangYov | Tumring | Srae Thmei | |
| Village | Ampil | Samraong | Andoung Ruessei | Total |
| Households | 56 | 52 | | 108 |
| Women Saving Groups & Users | 10 | 12 | | 22 |
| Forest Community members | | 3 | | 3 |
| Stove Producers, suppliers, | 6 | 2 | 7 | 15 |
| Village chiefs, ICS coordinators | | | | |
| Total | 72 | 69 | 7 | 148 |

| Table 2.1 | Responden | t Groups ir | the fea | sibility | studv |
|------------|-----------|-------------|------------|----------|-------|
| 1 4010 2.1 | responden | c Groups II | 1 1110 100 | Storing | Study |

To have the broader understanding of the ICS demand and supply, the feasibility study is also conducted group discussion and key information interview with ICS producers and distributors at Kompong Chhnang.

Furthermore, the analysis of biomass in the feasibility study, the ratio for biomass conversion is cited from other past studies.

According to Cooper, CJ and Laing, CA. (2007)¹, crop residues include field residues and process residues. Field residues are those that remain in the fields after harvesting of the crop and process residues are those that result from the processing of the crop. Crop residues produce biomass that is useful for soil fertility and energy amount that is conversed based on the production. Various studies used different residue ratio and this feasibility study is used the ratio suggested by Koopmans, A. and Koppejan, J. (1997).

¹Cooper, CJ and Laing, CA. 2007. A macro analysis of crop residue and animal wastes as a potential energy source in Africa

Table 2.2 Production Residue Ratio

| Crop Residues | Ratio | |
|--|---|--|
| Rice husk | 0.267 | |
| Rice straw | 1.757 | |
| Corn cob | 0.273 | |
| Corn stalk | 2 | |
| Corn husk | 0.2 | |
| Cassava stalk | 0.167 | |
| Peanut stalk | 0.5 | |
| Soya bean stalk | 2.5 | |
| Wood | 0.5 | |
| Rubber green wood | 180 tons/ha | |
| Rubber dry wood | 0.72 / tonne/cubic meter of green wood | |
| Rubber leave | 1400kg/ha/year | |
| Sources: Koopmans, A. and Koppejan, J generation, utilization and availability | J. 1997, Agricultural and forest residues | |

2.1 S' Ang District

S' Ang district located about 26 km from Phnom Penh. The district comprises 16 communes on a total area of 518.6km2. In 2010 the district had 41,515 households with a total population 204,304 persons (on average 4.9 persons per household). S' Ang district is a rice farming area, seasonal production of cash crops including: corn, soya bean, mung bean, and peanut. In 2010, total rice production for all cropping seasons was about 57,000 tons supplemented by corn production (about 3,000 tons), and peanut (600 tons).

Table 2.3 Rice and Crop Production 2008- 2010 at S' Ang District (tons)

| Description | 2008 | 2009 | 2010 | 2013* | |
|--|-----------|-----------|-----------|------------|--|
| Dry rice production | 41,804.16 | 37,732.62 | 37,747.04 | 37,739.83 | |
| Wet rice production | 17,161.54 | 14,324.48 | 12,810.28 | 13,567.38 | |
| Intensive rice production | 0 | 6,327.33 | 6,960.50 | 6,643.915 | |
| Upland rice production | 285 | | 255 | 127.5 | |
| Total rice production | 59,250.70 | 58,384.43 | 57,772.82 | 58,078.625 | |
| Corn Production (est.) | 5,066.30 | 4,968.80 | 3,000.40 | 3,984.6 | |
| Soya bean Production (est.) | 40.5 | 60.7 | 49.4 | 55.05 | |
| Mungbean Production (est.) | 580.4 | 351.8 | 259.6 | 305.7 | |
| Peanut Production (est.) | 1,639.20 | 867.7 | 623.9 | 745.8 | |
| Cassava Production (est.) | 8.8 | 8.8 | | 4.4 | |
| Sweet potatoes Production (est.) | 92 | 80 | 78 | 79 | |
| Sesame Production (est.) | 50 | 43.9 | 64.9 | 54.4 | |
| Source: Commune Database Online: http://db.ncdd.gov.kh/cdbonline/home/index.castle, browsed 30 Sep 2013; * estimated by average of 2009 and 2010 | | | | | |

Crop production in S'Ang District provides residues with estimated rice production in 2013 supplying 10,000 tons of rice husk and 66,300 tons of rice straw, corn cob estimated is about 1,000

tons and corn stalk is about 8,000 tons. The district also has peanut stalk of about 400 tons left from the production.

| S' Ang District | 2013 Est | Husk/Cob | Straw/Stalk | | |
|-----------------------------|-----------|-----------|-------------|--|--|
| Rice production | 37,739.83 | 10,076.53 | 66,308.88 | | |
| Corn Production (est.) | 3,984.60 | 1,087.80 | 7,969.20 | | |
| Soya bean Production (est.) | 55.05 | | 137.63 | | |
| Peanut Production (est.) | 745.80 | | 372.90 | | |
| Cassava Production (est.) | 4.40 | | 0.73 | | |

Table 2.3 Crop Residues for Biomass in S' Ang pilot district (tons)

Cooking habit

The TA7833 feasibility study identifies rice farming to be the main livelihood. Other income is being generated from cash crops, leaf vegetables, selling labor outside village, local retailing - selling groceries and cake at home shop, and raising livestock and poultry.

Firewood is used by 95 percent of interviewed households - only one household uses crop residue being rice husk. Villagers mainly collect firewood from trees around their houses such as branches, small plant growing on rice fields, dikes, in swamps in village areas.

Table 2.4 Cooking energy used in Ampil (N = 56 hhs)

| Firewood | 53 | 95% |
|-------------------------------------|----|-----|
| Charcoal | 1 | 2% |
| Gas or Biogas (gas 11 and biogas 3) | 14 | 25% |
| Crop Residue | 1 | 2% |
| Electricity | 3 | 5% |

An average, household uses 95 kg of firewood in Ampil which is located in flood plain areas with no forest hills or forest community. Three households own biogas used cattle manure totaling 120 kg every month in each household, one other household used rice husk for cooking used 150 kg every month. Other cooking energies are 28 kg of charcoal, 7 kg of gas and 6 kw of electricity.

On a monthly basis the average cost of energy for cooking for the differing cooking systems are presented in table 2.5.

| Table 2.5 Average of energy used per month and estimated cost in Amph (N = 50 mis) | | | | | | |
|--|----|-------------|--------------|--------------|--|--|
| Ampil Village | Ν | Average Use | Unit Cost \$ | Monthly Cost | | |
| Wood (Kg) | 53 | 95 | 0.38 | 35.63 | | |
| Charcoal (Kg) | 1 | 10 | 0.25 | 2.50 | | |
| Crop Residue (rice husk | | | | | | |
| (Kg) | 1 | 150 | 0.00 | 0.00 | | |
| Gas (Kg) | 11 | 7 | 1.33 | 9.33 | | |
| Biogas (Kg) | 3 | 77 | 0.00 | 0.00 | | |
| Electricity (Kw) | 3 | 6 | 0.30 | 1.80 | | |

Table 2.5 Average of energy used per month and estimated cost in Ampil (N = 56 hhs)

ICS Demand:

Most of households report using improved cook stoves but few use the New Lao Stove (NLS). Traditional Lao Stove (TLS) is the most common stove along with older traditional stoves including 3 stone wood fire (3SWF). It is estimated that 5 percent of households use NLS, while 71 percent use TLS and 30 percent use the 3SWF.

| Table 2.6 Kinds of stoves used in Ampil ($N = 56$ hhs) | | |
|---|-----------|---------|
| Stove Used in Ampil (N=56 hhs) | Frequency | Percent |
| Improved cook stoves (ICS) | 45 | 80% |
| - New Lao Stove (NLS) | 3 | 5% |
| - Traditional Lao Stove (TLS) | 40 | 71% |
| - NeangKorngrey Stove (NKS) | 2 | 4% |
| Traditional stove (TS) | 17 | 30% |
| Gas stove (GS) | 11 | 20% |
| Biogas stove | 3 | 5% |
| 3 stone wood fire (3SWF) | 2 | 4% |
| Other - electrical stove | 7 | 13% |
| | | |

Household experience with new stoves based on stated preferences using a ranking of 1 = best and 5 = worst – see Figure 1. The rankings indicate very little differentiation of stove quality. Figure 2. Stoves Ranking in Ampil Village



ICS Distribution Channel:

ICS supply is mostly from outside the village with purchase outlets reported as being dominated by village shops, followed by markets, shops in the village or nearby markets. Occasionally, they can be bought when mobile oxcart arrived in the village. In Ampil, there is one stove producer who invented a cement stove for local sale however only one household of interviewed households purchased the local made stove.

| Table 2.7 Where stoves an | e bought in Am | pil ($N = 56$ hhs) |
|---------------------------|----------------|---------------------|
|---------------------------|----------------|---------------------|

| | Frequency | Percent |
|------------------------------|-----------|---------|
| Shops in village | 35 | 63% |
| Markets | 20 | 36% |
| Mobile market/carts | 7 | 13% |
| Stove producers | 1 | 2% |
| Self made (for 3SWF and TS)* | 4 | 7% |

* This study found that households made 3SWF from three pieces of stones and TS is made by mud for cooking or dug hole in the ground for cooking traditional cakes.

2.2 Sandan District

Sandan district is located about 240 km from Phnom Penh and consists of 9 communes with a total area of 2,963.9 km2. In 2010, the district has 10,862 households with 51,025 person (an average of 4.7 persons per hh).

Agricultural production is based on cash crops including: cassava, and soya bean. Rice farming is second main crop for the district – see table 6. Furthermore, crop production in Tumring village found cassava production had dropped significantly while rice production was maintained.

| Table 2.8 | Production | of rice and | major | cash cro | ps in | Sandan | District |
|-----------|------------|-------------|-------|----------|-------|--------|----------|
| | | | | •••••••• | | | |

| Sandan District | 2008 | 2009 | 2010 | 2013* | |
|---|-----------|-----------|-----------|------------|--|
| Dry rice production | 789.29 | 926.96 | 874 | 900.48 | |
| Wet rice production | 10,483.70 | 9,282.52 | 10,356.22 | 9,819.37 | |
| Intensive rice production | 94.63 | 71.83 | 92.15 | 81.99 | |
| Upland rice production | 2,383.08 | 2,796.19 | 2,603.88 | 2,700.035 | |
| Total rice production | 13,750.70 | 13,077.50 | 13,926.25 | 13,501.875 | |
| Corn Production (est.) | 345.3 | 289.1 | 308.2 | 298.65 | |
| Soya bean Production (est.) | 2,921.40 | 1,655.40 | 2,183.10 | 1,919.25 | |
| Mungbean Production (est.) | 130.9 | 154.4 | 239.6 | 197 | |
| Peanut Production (est.) | 37.1 | 111.9 | 73.5 | 92.7 | |
| Cassava Production (est.) | 47,067.80 | 16,272.10 | 25,721.80 | 20,996.95 | |
| Sweet potatoes Production (est.) | 57 | 91.2 | 82.1 | 86.65 | |
| Sesame Production (est.) | 23.1 | 47.7 | 23.4 | 35.55 | |
| Source: Commune Database Online: http://db.ncdd.gov.kh/cdbonline/home/index.castle, browsed 30 Sep 2013; * estimated by average of 2009 and 2010 | | | | | |

Based on 2013 crop production data, estimated residue from cassava production is about 7,800 tons of cassava stalk, 3,600 tons of rice husk and 24,000 tons of rice straw, soya bean residues about 7,300 tons of stalk left from production. In addition, there are an estimated 95 tonnes of Corn cob and about 690 tons of corn stalk.

| Sandan District | 2013 Est | Husk/Cob | Straw/Stalk |
|-----------------------------|-----------|----------|-------------|
| Total Rice production | 13,750.70 | 3,671.44 | 24,159.98 |
| Corn Production (est.) | 345.30 | 94.27 | 690.60 |
| Soya bean Production (est.) | 2,921.40 | | 7,303.50 |
| Peanut Production (est.) | 37.10 | | 18.55 |
| Cassava Production (est.) | 47,067.80 | | 7,860.32 |
| | | | |

Table 2.9 Biomass of Crop Residues in Sandan District

Cooking habit

Samraong village which is about 40 km from Sandan district center has similar livelihood activities such as cassava production, soya bean and rice farming to the Tumring commune. Thus, biomass from the production above should be significant for villagers. In addition, the village has a 10 yr old rubber plantation of about 100 ha. In this regards, biomass from rubber leaves is also found and the average of the biomass created from the rubber leaves annually is about 1,400 kg per hectare.

All households interviewed in the Samraong use firewood to cooking energy. The villager has access to abundant firewood from forest and community forestry land. The focus group discussion reported that they collect dead trees totaling a few oxcart every few months and leave them around their house for use any time. The recent establishment of a household furniture making enterprise provides additional access to good firewood. Villagers collect this free from the enterprise. This wood is in small pieces and short lengths which are ideal for stoves. There is no use of biomass or crop residues from the farming production.

| Firewood | 52 | 100% |
|--------------|----|------|
| Charcoal | 1 | 2% |
| Gas | 1 | 2% |
| Crop Residue | 0 | 0% |
| Electricity | 0 | 0% |

Table 2.10 Cooking energy used in Samraong (N = 52 hhs)

Firewood use totals 139 kg/month/hh in Samroang which is located in upland forest areas with forest community. Having access free to firewood in their forest land or factories requires no cash expenditure. Other fuels are used to supplement include 45 kg of charcoal used by a household, and 12 kg of gas used by another households in Samraong.

| Samraong Village | N | Average Use | Unit Cost \$ | Monthly Cost |
|-------------------|----|-------------|--------------|--------------|
| Wood (Kg) | 52 | 139 | 0.00 | 0.00 |
| Charcoal (Kg) | 1 | 45 | 0.30 | 13.5 |
| Crop Residue (Kg) | 0 | 0 | 0.00 | 0.00 |
| Gas (Kg) | 1 | 12 | 1.33 | 16.00 |
| Biogas (Kg) | 0 | 0 | 0.00 | 0.00 |
| Electricity (Kw) | 0 | 0 | 0.30 | 0.00 |
| | | | | |

Table 2.11 Average of energy used per month and cost in Samraong (N = 52 hhs)

ICS Demand

In Samraong, 77% of interviewed households use 3 stone wood fire (3SWF), however, ICS is used by 30 percent of the interviewed households including NLS by 15 percent and TLS by 13 percent.

| | Frequency | Percent |
|-------------------------------|-----------|---------|
| Improved cook stoves (ICS) | 16 | 30% |
| - New Lao Stove (NLS) | 8 | 15% |
| - Traditional Lao Stove (TLS) | 7 | 13% |
| - Neang Korngrey Stove (NKS) | 1 | 2% |
| Traditional stove (TS) | 5 | 10% |
| Gas stove (GS) | 2 | 4% |
| Biogas stove | 0 | 0% |
| 3 stone wood fire (3SWF) | 40 | 77% |
| Other - electrical stove | 1 | 2% |

Table 2.12 Kinds of stoves used in Samraong (N=52 hhs)

Similar to Ampil village, for those household that use ICS ranked them between 1 and 3 which is 1 is the best. Specifically, TLS is ranked the best among one third, and ranked good or very good among the two third.

Users of ICS suggest that the NLS and TLS provide a fast cooking stove, it is strong, operated with less smoke and then less firewood. Every factor of the stove appear to be very important for next stove generation but it is really critically important that the stoves should be affordable price, strong, operated with less smoke, cook fast and safety.



Figure 3. Stoves Ranking in Samraong Village

Stove Distribution Channel

In Samraong, ICS are bought from market or producers in other areas but about 71 percent of 52 interviewed households install the 3 stone wood fire (3SWF) by themselves. Similar to Ampil village, improved cook stoves are sourced mainly from outside village. Aside from the household interest to buy ICS through shops, the group discussion has informs the strong interest from village authority of Samraong to introduce the ICS into the village and it is believed that this support will increase demand the ICS in local markets.

Table 2.13 Where stoves are bought in Samraong (N=52 hhs)

| | Frequency | Percent |
|------------------------------|-----------|---------|
| Shops in village | 2 | 4% |
| Markets | 10 | 19% |
| Mobile market/carts | 8 | 15% |
| Self made (for 3SWF and TS)* | 37 | 71% |

* This study found that households made 3SWF from three pieces of stones and TS is made by mud for cooking or dug hole in the ground for cooking traditional cakes.

2.3 Biomass flow

Ampil village: Ampil village is the study village in KrangYov commune that has an estimated total rice production in 2013 is about 10,281 tons, according to Commune Database.

| Table 2.14 Rice and Clop 110ddetion 2000 2010 at Riang 10V Commune (tons) | | | | | | |
|---|----------|----------|----------|--------|--|--|
| | 2008 | 2009 | 2010 | 2013* | | |
| Total dry rice production | 7,184 | 6,825 | 6,825 | 6825 | | |
| Total wet rice production | 3,142.00 | 3,456.20 | 3,456.20 | 3456.2 | | |
| Total rice production | 10,326 | 10,281 | 10,281 | 10,281 | | |
| Source: Commune Database Online: http://db.ncdd.gov.kh/cdbonline/home/index.castle, browsed 30 Sep 2013; * estimated by average of 2009 and 2010 | | | | | | |

Table 2.14 Rice and Crop Production 2008- 2010 at KrangYov Commune (tons)

Biomass available from rice production above is about 2,700 tons of husk and about 18,000 tons of rice stalk.

Table 2.15 Crop Residues for Biomass in Krang Yov Commune (tons)

| KrangYov Commune | 2013 Est | Husk | Straw/Stalk |
|-----------------------|-----------|----------|-------------|
| Total rice production | 10,281.20 | 2,745.08 | 18,064.07 |
| | | | |

Crop production in Tumring where the feasibility study is conducted in one of the villages, found that cassava production dropped significantly but rice production is maintained. An estimate for 2013 based on average of 2009 and 2010 and field observation during the study, cassava production should be more than 3,500 tons.

| | 2008 | 2009 | 2010 | 2013* |
|-------------------------------------|----------------|--------------|-----------------|----------|
| Total wet rice production | 339.18 | 280.29 | 356.96 | 318.63 |
| Total upland rice production | 556.50 | 516.80 | 422.50 | 469.65 |
| Total rice production | 2,903.68 | 2,806.09 | 2,789.46 | 2,797.78 |
| Corn Production (est.) | 18.70 | 11.30 | 9.00 | 10.15 |
| Soya bean Production (est.) | 489.60 | 467.70 | 530.40 | 499.05 |
| Mung bean Production (est.) | 27.60 | 7.90 | 5.30 | 6.60 |
| Peanut Production (est.) | 10.70 | 10.70 | 3.60 | 7.15 |
| Cassava Production (est.) | 1,984.50 | 6,200.00 | 912.00 | 3,556.00 |
| Sweet potatoes Production (est.) | 8.50 | 8.50 | 5.00 | 6.75 |
| Sesame Production (est.) | 9.50 | 5.10 | 2.90 | 4.00 |
| Source: Commune Database Online: h | ttp://db.ncdd. | gov.kh/cdbon | line/home/index | .castle, |
| browsed 30 Sep 2013; * estimated by | average of 20 | 09 and 2010 | | |

Table 2.16 Production of rice and major cash crops in Tumring Commune

Biomass in Tumring is also significant from the crop production. A total rice husk of about 750 tons and about 4,900 tons of rice stalk should be found in the communes. Soya bean stalk and cassava stalk is about 12,500 tons and 590 tons respectively.

| | 2013 Est | Husk/Cob | Straw/Stalk |
|-----------------------------|----------|----------|-------------|
| Total rice production | 2,797.78 | 747.01 | 4,915.69 |
| Corn Production (est.) | 10.15 | 2.77 | 20.30 |
| Soya bean Production (est.) | 499.05 | | 1,247.63 |
| Mungbean Production (est.) | 6.60 | | 16.50 |
| Peanut Production (est.) | 7.15 | | 3.58 |
| Cassava Production (est.) | 3,556.00 | | 593.85 |
| | | | |

Table 2.17 Biomass of Crop Residues in Tumring Commune

The discussion above on the cooking energy in both villages informs that biomass from crop residues in both village is not used for cooking except one household in Ampil who use rice husk of about 150 kg for cooking. Therefore, it signifies that crop residues are either for animal feed and decay as fertilizer.

Households in both villages use firewood and each household in average uses it about 117 kg monthly. In non-forest community, firewood is collected from fruit trees around their house and bought from local markets or mobile firewood traders from other provinces. In forest community, firewood is collected from their farm land or local furniture factory at no expenses.



| Figure 5. Biomass flow of Samraong village in Tumring Commune | | | | |
|---|--------------|---|-------------------------------------|--|
| Rice husk | 747.01 tons | | | |
| Rice straw | 20.3 tons | | Cattle feed (not quantified) | |
| Corn cob | 2.77 tons | | Fertilizer/compost (not quantified) | |
| Soya bean stalk | 1247.63 tons | J | Cooking (not quantified) | |
| Mungbean stalk | 16.5 tons | | Animal feed (not quantified) | |
| Peanut stalk | 3.58 tons | | Other uses (not quantified) | |
| Cassava stalk | 593.85 tons | | | |

2.4 Improved Cook Stoves

In Cambodia, ICS has 3 types: New Lao Stove (NLS), Traditional Lao Stove (TLS) and Neang Kangrey Stove (NKS). According to Geres, ICS lifespan is about 30 months.

In Ampil village, TLS is used more than NLS. TLS are expected to last for 11 months. While few households have bought NLS and NKS, purchasers of the NLS expect it to last for 28 months and NKS is expected to last for about 30 months.

In Samraong, only NLS and TLS is used. Of the 52 households, 15 households used ICS and NLS was expected to last for 16 months and TLS is expected to last for 23 months. On average, the purchase price was about 17,300 riels for NLS, 5,700 riels for TLS and 6,500 riels for NKS in Ampil and 21,800 riels for NLS, and 7,500 riels for TLS in Samraong.

Households in Samraong paid higher prices than those in Ampil due to the further distance from producers to retailers. Furthermore, considering on lifespan tested by Geres, each ICS should cook well for 30 months.

| Ampil | Village | N | Average | Price per Month | Price per Month based on lifespan* | Month shorter in Lifespan* |
|-------|--|----|-----------|-----------------------|--|----------------------------------|
| NLS | How old is it (when did you buy it) | 3 | 15 | | | |
| | How long each stove will last? (month) | 3 | 28 | 28 | 30 | -2 |
| | How much did it cost? | 3 | 17,333 | 619 | 578 | |
| TLS | How old is it (when did you buy it) | 40 | 6 | | | |
| | How long each stove will last? (month) | 40 | 11 | 11 | 30 | -19 |
| | How much did it cost? | 40 | 5,713 | 519 | 190 | |
| NKS | How old is it (when did you buy it) | 2 | 11 | | | |
| | How long each stove will last? (month) | 2 | 30 | 30 | 30 | 0 |
| | How much did it cost? | 2 | 6,500 | 217 | 217 | |
| TS | How old is it (when did you buy it) | 18 | 10 | | | |
| | How long each stove will last? (month) | 18 | 17 | | | |
| | How much did it cost? | 18 | 7,389 | | | |
| GS | How old is it (when did you buy it) | 11 | 16 | | | |
| | How long each stove will last? (month) | 11 | 41 | | | |
| | How much did it cost? | 11 | 69,455 | | | |
| | Valid N (listwise) | 11 | | | | |
| BS | How old is it (when did you buy it) | 3 | 40 | | | |
| | How long each stove will last? (month) | 3 | 320 | | | |
| | How much did it cost? | 3 | 2,000,000 | | | |
| Samra | ong Village | | | | | |
| NLS | How old is it (when did you buy it) | 8 | 6 | | | |
| | How long each stove will last? (month) | 8 | 14 | 14 | 30 | -16 |
| | How much did it cost? | 8 | 21,850 | 1,561 | 728 | |
| TLS | How old is it (when did you buy it) | 7 | 16 | | | |
| | How long each stove will last? (month) | 7 | 23 | 23 | 30 | -7 |
| | How much did it cost? | 7 | 7,500 | 326 | 250 | |
| TS | How old is it (when did you buy it) | 5 | 23 | | | |
| | How long each stove will last? (month) | 5 | 46 | | | |
| | How much did it cost? | 5 | 19,900 | | | |
| BS | How old is it (when did you buy it) | 2 | 13 | | | |
| | How long each stove will last? (month) | 2 | 30 | | | |
| | How much did it cost? | 2 | 40,000 | | | |
| 3SWF | How old is it (when did you buy it) | 38 | 87 | | | |
| | How long each stove will last? (month) | 38 | 404 | | | |
| | How much did it cost? | 40 | - | | | |

Table 2.18 Stove evaluation and ICS Performance

Interviewed households find current prices expensive and they suggested a lower price for ICS. In average, price is suggested for NLS is about 10,000 riels (USD 2.5/stove), TLS is about 5,000 riels (USD 1.25/stove) and NKS is about 6,000 riels (USD 1.50/stove). Some households are willing to pay for current price but others suggested for very lower price.

| | N | Minimum | Maximum | Mean | Std. Deviation |
|-----------------------------|----|---------|-----------|---------|----------------|
| New Lao Stove (NLS) | 10 | 3,000 | 20,000 | 10,700 | 4,785 |
| Traditional Lao Stove (TLS) | 47 | 2,000 | 14,000 | 5,213 | 2,293 |
| Neang Korng Rey Stove (NKS) | 2 | 5,000 | 8,000 | 6,500 | 2,121 |
| Traditional stove (TS) | 21 | 2,000 | 15,000 | 6,548 | 3,464 |
| Gas stove (GS) | 13 | 20,000 | 150,000 | 43,538 | 35,385 |
| Biogas stove | 3 | 3,000 | 1,200,000 | 734,333 | 641,199 |

Table 2.19 Price Purchasers are willing to pay

Based on their experience and observation from using the ICS, households suggested that NLS and TLS help them fast cooking, it is strong, operated with less smoke and then less firewood that could save some trees. According to Geres, using ICS could save 22% of firewood and charcoal compared to traditional stoves. In this study, wood used for ICS in each village is less than wood used for non-ICS. In average, 12 kg of wood could save from using ICS in Ampil and 28 kg in Samraong. Statistically, if both studied districts is going to use ICS for all households, it could save about 170 ha of trees from using firewood.

| | Households | Mean (kg/month) | Ton/month | m3/month | ha/month | ha/year |
|-------------------|------------|--------------------|-----------|----------|----------|---------|
| Wood used | | | | | | |
| Ampil Villages | | | | | | |
| ICS | 43 | 92.07 | 3.96 | 6.60 | 0.03 | 0.34 |
| Non-ICS | 18 | 104.17 | 1.88 | 3.13 | 0.01 | 0.16 |
| Samraong Villages | | | | | | |
| ICS | 14 | 122.50 | 1.72 | 2.86 | 0.01 | 0.15 |
| Non-ICS | 44 | 150.45 | 6.62 | 11.04 | 0.05 | 0.58 |
| Both Villages | | | | | | |
| ICS | 57 | 99.54 | 5.67 | 9.46 | 0.04 | 0.49 |
| Non-ICS | 62 | 137.02 | 8.50 | 14.16 | 0.06 | 0.74 |
| Saving trees/wood | | | | | | |
| Ampil Villages | 170 | 12.10 | 2.06 | 3.43 | 0.01 | 0.18 |
| Samraong Villages | 117 | 27.95 | 3.27 | 5.45 | 0.02 | 0.28 |
| Both Villages | 287 | 37.47 | 10.75 | 17.93 | 0.08 | 0.94 |
| | | | | | | |
| Krang Yov commune | 3,723 | 12.10 | 45.04 | 75.08 | 0.33 | 3.92 |
| Tumring commune | 1,123 | 27.95 | 31.39 | 52.33 | 0.23 | 2.73 |
| Both communes | 4846 | 37.47 | 181.59 | 302.71 | 1.32 | 15.79 |
| | | | | | | |
| S'Ang district | 41,515 | 12.10 | 502.20 | 837.17 | 3.64 | 43.68 |
| Sandan district | 10,862 | 27.95 | 303.64 | 506.17 | 2.20 | 26.41 |
| Both district | 52377 | 37.47 | 1,962.69 | 3,271.80 | 14.23 | 170.70 |

Table 2.20. Estimated total wood used and saving between ICS and Non ICS*

* ICS=NLS + TLS+ NKS; Non ICS = TS + 3FWS; 1 ton = 1.667 m^3 1 ha = 230 m^3 (source GERES, 2005)

Using ICS was found to reduce the number of hours spent in cooking. In average, a cooks may spend about 2.4 hours to cook meals with ICS and about 2.60 hours with using non-ICS. According to focus group discussion, those who prefer using 3swf because they found ease to use firewood that is not much prepared for size or length, and they can be fitted into 3swf. Especially, in Samraong village that plenty of firewood are collected free, cooks can just put firewood in 3swf as much as they want a fast cooking.

| | Ν | Min | Max | Mean | Std. |
|--|----|-----|-----|-------|------|
| Hours spent with ICS | 57 | 0.5 | 8 | 140.6 | 2.47 |
| Hours spent with non-ICS | 62 | 1 | 6 | 163.8 | 2.64 |
| * ICS=NLS + TLS+ NKS; Non ICS = TS + 3FWS; | | | | | |

Table 2.21. Hours spent for cooking per day

The study found that about two third ranked ICS and one third ranked other stoves. Based on ranking value of 1 is "Best" and 5 is "Not Good", it found that most of them ranked ICS for NLS, TLS and NKS between "Best" and "Very Good" in both villages by those who used ICS. Among one third who used traditional stoves which they ranked between "Best" and "Very Good". According to focus group discussion, they like traditional stoves due to familiarity and the use of local mud or dug holes on ground by themselves, little care due to no cost to buy it and can fit large size of pots/pan and it is easy to fit different size and kinds of firewood. All these characteristics are not available for ICS which is designed for environmental friendly, smoke reduction and fast cooking and saving firewood. So, "Best" or "Very Good" for ICS meant is a life saving stoves.



Figure 6. Stove ranking in both villages

Every factor of the stove appears to be very important for next stove generation but it is really critical important that the stoves should be affordable price, strong, operated with less smoke, cook fast and safety.





2.5 ICS supply chain & training needs

Household demand:

In Ampil, this is potential to distribute the NLS in the village. Women Saving Groups are seeking the opportunity for involvement in ICS distribution. In Samraong, potential to promote using ICS is high according to focus group discussion. Households keep using 3 stone wood fire (3SWF) stove due to plentiful firewood and lack of awareness on advantages, conveniences, and fast cooking of ICS. Local authority express the interest to promote the use of ICS for housing safety from catch fire from careless management of 3SWF stove kitchen.

Distribution network:

33. Current ICS production is one of activities coordinated by the Environment, Renewable Energy and Solidarity (GERES) through building the capacity of the association of producers and distributors of improved cook stoves in Cambodia that was established in 2004. ICS training workshop, distribution networks and price and quality have been acknowledged and registered in Ministry of Industry, Mine and Energy.

The main actors of ICS include producer, distributor, and whole sellers. Current producers are mainly in Kampong Chhnang, Battambang, Takeo, Kandal, Kapot, Kampong Cham, Phnom Penh, Siem Reap, and Prey Veng. Price and quality of ICS from all producers are monitored and licensed regularly. GERES is working to expand more producers but there are some challenges:

- Knowledge and skill for ICS production: producers have participated successfully in the ICS production. It comes to real challenge when soil or clay for production is not met standard despite design and layout are followed the ICS standard.
- Investment cost for a small scale ICS production is about \$US5,000 and up to \$USD10,000 for a medium scale ICS production.
- Current net income for ICS per unit is about US\$0.4 for producer and it is not been revised yet event the cost for raw materials keep increased

ICS Producers' capacity:

A medium size ICS factory produces about 6,000 units of ICS per months and it takes about 2 - 3 months to sell them. Contract distributors take stoves on credit and repay after sales or before subsequent orders.

Data received from focus group discuss with producer group in Kampong Chhnang provided some possible estimated cost and income of the stove production and distribution. For the production of New Lao Stove No 1 total unit cost for NLS is about 6,300 riels. Price is set by the Producer Association. Sale price at producer is fixed for NLS No 1 is about 8,300 riels and retail price for NLS is about 9,000 riels for minimum. Net Income for producer per NLS unit is about 1,992 riels and Net Income for retailers or distributors is about 700 riels.

| 1 | Production cost | | | |
|---|--|-------------------|----------------------------|-----------|
| | | | | Unit Cost |
| | Labour cost | No. of stoves/day | | (Riel) |
| | Mixing raw materials and molding stoves | 85 | | 350 |
| | Design and cutting molded stoves | 30 | | 550 |
| | Cutting stove cover from zienc sheet | 65 | | 400 |
| | Installing heat insolence and cover | 40 | | 500 |
| | Installing ashtray and painting | 50 | | 150 |
| | Kilning stoves | 80,000 riel | | 160 |
| | | (for 500 stoves) | | |
| | Sub-total (A): | | | 2,110 |
| | Raw Materials | Total cost (Riel) | Number of Unit produced | Unit cost |
| | Clay (2 trucks) | 240,000 | 500 stoves | 480 |
| | Cement (one bag) | 19,500 | 150 stoves | 130 |
| | Sand (one truck) | 70,000 | 700 (700-800 stoves) | 100 |
| | Rice husk ashes (one Remork) | 160,000 | 400 stoves | 400 |
| | Zinc steel (3.6m x 0.8m) | 14,900 | 7 stoves | 2,128 |
| | Stove ear and steel wire for carrying | | 1 stove | 100 |
| | Rice husk for firing stoves in kiln (2 big trucks) | 800,000 | 1060 stoves | 754 |
| | Petroleum for generating engine for mixing clay (3 liters) | 15,600 | 250 stoves | 62 |
| | Sub-total (B): | | | 4,154 |

| Tal | ole 2.22 Production of New Lao Stov | e No | 1. |
|-----|-------------------------------------|------|----|
| | Draduation asst | | |

| | Other expenses | In Riel and \$USD | riels /month | 6,000 units / |
|---|---|-------------------|--------------|---------------|
| | | | | month |
| | Patent for 1 year | 80,000 riel | 6,667 | 1.11 |
| | Land (own land) | 0 | 0 | 0 |
| | Workshop construction for 15 years | 9,000 \$ | 200,000 | 33.33 |
| | Machine and facility for 8 years | 1,200 \$ | 50,000 | 10.42 |
| | Sub-total (C): | | | 44.86 |
| | Total Unit Cost: D = A+B+C: | | | 6,308 |
| 2 | Producer Net Income(minimum sale price is 8 | ,300 riels) | | |
| | Sale price at producer for New Lao Stove | | | 8,300 |
| | So, Net Income (riels) | | | 1,992 |
| 3 | Retailer Net Income (minimum sale price is 90 | 000 riels) | | |
| | Sale price at retailers for New Lao Stove for nearest producer factories | | | 9,000 |
| | So, Net Income (riels) | | | 700 |

Supply Chain Length

Long distribution distances increases the price for retail sales. Distributors and retailers have freedom to sell ICS for higher than minimum price. For example, in this feasibility study, the average price for NLS bought in the villages is about 17,000 riels in Ampil and 20,000 bought in Samraong. So the retailer price maybe higher but the Stove takes longer to sell and thus payment to ICS producers may take longer too. On other hand, the fluctuation price of raw material price such as metal sheet, labor cost and utility make the Net Income for producer low.

By considering the distribution channels and distance, the nearest distribution network and retailers are encouraged to arrange among existing representative producers in each province.

3. Pilot Design

The TA7833 feasibility study for the pilot project for ICS demand and supply in two districts -S'Ang district in Kandal province and Sandan district in Kompong Thom province. The two districts have demands for differing kinds of ICS due to their geographic areas and biomass resources including behavior of households.

The pilot will seek to increase ICS uptake and supply in the two districts. The pilot will support existing ICS stove producers located close to the pilot sites to increase production through the use of a revolving grant. The pilot will work with 4 existing ICS producers to produce the stoves for pilot project. Stoves to be distributed in each pilot location will be supplied by ICS producers that are located in near the pilot places and each will receive a revolving grant to expand their production of up to \$3,000 per ICS producer. The grant will be revolved back to the ICS Producer Association to ensure production capacity is improved and it is available only if stove Quality Control systems of the stove producers association are applied – this would again be an output based payment but advancement is 50% up front and 50% based on increased production level. The terms of the revolving fund will be negotiated during implementation but will not exceed a 3 year term.

The Pilot will also promote ICS use through increased awareness and education through demonstration of new ICS by the local women union or other women's group. The women group will form direct agreement with the stove producers and are expected to build demand for ICS and also provide additional competition within the supply chain to ensure lower prices to consumers. The unions will receive a grant to purchase their initial sales stock on which they will also receive commission. The combination of grant and commission will enable subsequent orders and continued activities.

The women saving group or female group of forest community members are both potential partners and will require training and education on ICS – with demonstration. It is proposed that the group receive commission as an output based incentive for each ICS sale amounting 7% - 10 % of retail price – effectively lowering local retail prices and adding competitive forces with existing resellers. To help for their investment, the group will receive advance cash flow of \$5,000 per each to order ICS stoves. Through purchase direct of producers the groups will also make their commission on each stove.

Another distribution channel is the existing retailers in each pilot location. They can be found in village market or commune or district downtown. They use their own capital to order stoves and sell them for their income. What they will receive benefit from the pilot project is the support the awareness and education in the market place on ICS advantages. The Women group could choose to work through local retailers.

Two distribution models in each location will be arranged using (i) women group and (ii) existing retailers. The performance from these two groups will be compared as part of the pilot monitoring.

3.1 Pilot location

The pilot will be implemented in 2 communes in each pilot district. Characteristics of the communes including agricultural production, biomass availability are discussed above section and further details are presented below:

| District | S'Ang district, Kandal | Sandan district, Kompong |
|---------------------------|-----------------------------|---------------------------|
| | province | Thom |
| Population | 41,515 households | 10,862 households |
| N of Communes | 16 | 9 |
| No of selected communes | 2 | 2 |
| Name of Selected communes | KrangYov, PreaekKoy | Tumring, Mean Rith |
| Poverty rate | KrangYov (18.8%), PreaekKoy | Tumring (31.6%), Mean |
| | (10.7%) | Rith (33.7%) |
| Population | KrangYov (3,723 hhs) Preaek | Tumring (1,123 hhs), Mean |
| | Koy (2,869 hhs) | Rith (1,346 hhs) |
| | | |

Source: CDB online 2010

Figure 8. Suggested Pilot Location

ICS Pilot Location in Cambodia



3.2 Pilot stakeholders

- The Pilot project stakeholders should include a service provider, ICS producers, ICS distributors, ICS promoters, and retailers. The respective roles for involvement in the pilot project as follows:
- Service Provider: to manage and coordinate the pilot project and responsible for the success and failure of the project, accountability to funder.
- ICS producers: ICS producers should be existing ones and the nearest to the pilot location. Their role is to produce the ICS as recommended for affordable price, and durability
- ICS distributors: to transport the ICS to retailers with right specification, agreed price and quality maintained.
- ICS promoters: The promoters are identified as local authority like commune councilor, village chief, women saving groups, forest community leaders and elders and health workers in the commune. They have message about the advantages of ICS to inform the villagers for the interest of environment, tree saving, health and economics and so on.
- Retailers: the retailers should be those who are currently selling ICS and other stoves. They should also be the existing development groups like women saving group or new established groups that could arrange ICS outlets within the pilot location. They ensure that ICS retail price are affordable to buyers and profitable for themselves.

3.3 Pilot outputs, activities, performance indicators

- 1. Output 1: Reliable ICS supply Chain Established Output Indicators: ICS producer contracts and ICS availability in pilot districts
- 2. Output 2: Increased Uptake of ICS in two districts Output indicators: Two women Groups contracted to ICS suppliers, a minimum of 500 ICS stoves purchased in each district
- 3. Output 3: Pilot Assessment and Reporting Output Indicator Monthly reports, Project completion report

| Output and Activities | Performance Indicators | key Stakeholders | | | |
|--|-------------------------------|--|--|--|--|
| Output1: Reliable ICS supply Chain Establis | hed | | | | |
| 1. Identified existing ICS producers nearest to | | | | | |
| the pilot location | | | | | |
| Activity 1.1: Identify existing ICS producers | List of identified | Service | | | |
| nearest to the pilot location | producers | Provider/stove producer Association | | | |
| Activity 1.2: Select the existing producers | Short listed ICS producers | Service Provider | | | |
| for production capacity that meet demand in | | | | | |
| pilot project | | | | | |
| Activity 1.3: Sign LOA for specific location | Singed LOA | Service Provider | | | |
| in pilot location with a revolving grand | | | | | |
| arrangement | | | | | |
| | | | | | |
| 2. Enhanced quality of ICS with agreed price point | | | | | |
| Activity 2.1: Review the new | Desired ICS quality | Service Provider/ICS | | | |
| specification desired by ICS users | | Producers | | | |

| Activity 2.2: Review on profitable production and producer price | Acceptable profit | Service Provider/ICS Producers |
|--|--|-----------------------------------|
| Activity 2.3: Sign LOA and Desired ICS production | Singed LOA | Service Provider/ICS Producers |
| Output 2 Increased Uptake of ICS | | |
| A: ICS Awareness in the community | | |
| Activity 1 Identify key ICS promoter groups in each pilot location | List of promoter groups | Service Provider |
| Activity 2 Design promotion message and materials | Message on ICS Advantages; Produced leaflet | Service Provider/WU |
| Activity 3 Distribute the message and materials | List of events; Number of households informed about ICS advantages | WU |
| Activity 4 Set up demo ICS for different kinds of ICS and different biomass use | 3 ICS models | WU |
| | | |
| B: Reliable distribution channels and outlet of ICS | | |
| Activity 1: Identify existing ICS distributors and retailers in each pilot location and establishing women groups for ICS distribution with incentive policy and cash flow arrangement | Selected distributors and outlets | Service Provider |
| Activity 2: Make agreement on delivery location for price point with ICS distributors: | Selected distributors for accepted price | Service Provider/WU/Retailer |
| Activity 3: Make agreement on retail price with ICS retailers | Selected outlets for accepted price | Service Provider/WU |
| | | |
| Output 3: Pilot Assessment and Reporting | | |
| A: Monitored ICS production and ICS outreach | | |
| Activity 1: Review ICS production for best management practice | Desired quality, capacity and profit | Service Provider |
| Activity 2: Monitor ICS outreach | Number of ICS bought and used | Service Provider |
| Activity 3: Document the processes from producers, distributors, promoters and retailers | Documents | Service Provider |
| B: Completion report | | |

3.4 Work plan

| Output, Activities | M1 | M2 | M3 | M4 | M5 | M6 | M7 | M8 | M9 | M10 | M11 | M12 |
|--|--------|---------|-------|----|----|-----|----|----|----|-----|-----|----------|
| Output1: Reliable ICS supply Chain Establis | hed | 1 | | 1 | 1 | | 1 | 1 | 1 | | | |
| 1. Identified existing ICS producers nearest to the | e pilo | ot loca | ation | | | | | | | | | |
| Activity 1. Identified existing ICS producers | v | | | | | | | | | | | |
| nearest to the pilot location | л | | | | | | | | | | | |
| Activity 1.1: Identify existing ICS producers | x | | | | | | | | | | | |
| nearest to the pilot location | | | | | | | | | | | | |
| Activity 1.2: Select the existing producers for | | | | | | | | | | | | |
| production capacity that meet demand in pilot | х | | | | | | | | | | | |
| project | | | | | | | | | | | | |
| Activity 1.3: Sign LOA for specific location in | | | | | | | | | | | | |
| 2 Enhanced quality of ICS with agreed price po | int | | | | | | | | | | | |
| 2. Enhanced quarty of ICS with agreed price po | | 1 | 1 | | 1 | 1 | | | 1 | | | 1 |
| Activity 2: Enhanced quality of ICS with | | | | | | | | | | | | |
| agreed price point | | | | | | | | | | | | <u> </u> |
| Activity 2.1: Review the new specification | x | | | | | | | | | | | |
| desired by ICS users | | | | | | | | | | | | |
| Activity 2.2: Review on profitable production | x | | | | | | | | | | | |
| and producer price | | | | | | | | | | | | |
| Activity 2.3: Sign LOA and Diesired ICS | x | x | x | x | х | x | х | x | x | x | x | х |
| production | | | | | | | | | | | | |
| Output 2 Increased Uptake of ICS | x | | | | | | | | | | | |
| A: ICS Awareness in the community | | | | | | | | | | | | |
| Activity .1 Identify key ICS promoter groups | х | | | | | | | | | | | |
| A stivity 2 Design promotion massage and | | | | | | | | | | | | |
| materials | х | х | | | | | | | | | | |
| Activity 3 Distribute the message and | | | | | | | | | | | | |
| materials | | х | | | | | | | | | | |
| Activity 4 Set up demo ICS for different | | | | | | | | | | | | |
| kinds of ICS and different biomass use | | х | | | | | | | | | | |
| | | | | | | | | | | | | |
| B: Reliable distribution channels and outlet of | | | | | | | | | | | | |
| Activity 1: Identify existing ICS distributors | | | | | | | | | | | | |
| and retailers in each pilot location | х | х | | | | | | | | | | |
| | | | | | | | | | | | | |
| Activity .2: Make agreement on delivery | x | x | x | x | x | x | х | x | x | x | x | х |
| location for price point with ICS distributors; | | | | | | | | | | | | |
| Activity .3: Make agreement on retail price | v | v | v | v | v | v | v | v | v | v | v | v |
| with ICS retailers | л | л | л | л | л | л | л | л | л | л | л | л |
| Output 3: Pilot Assessment and Reporting | | | | | | | | | | | | |
| A: Monitored ICS production and ICS | | | | | | 1 | | | | | | 1 |
| outreach | | | | | | | | | | | | |
| Activity 1: Review ICS production for best | 1 | 1 | 1 | | 1 | İ – | | | 1 | 1 | 1 | l |
| management practice | | | х | | х | | х | | х | | х | |
| Activity 2: Monitor ICS outreach | х | х | х | х | х | x | x | х | x | x | x | x |
| | | | | | | | | | | | | |
| Activity 3: Document the processes from producers, distributors, promoters and retailers | | | | | | | | | | | х | х |
| B: Completion report | х | х | х | x | х | x | x | х | x | x | x | x |

3.5 Monitoring and reporting

The project team in cooperation with stakeholders in the supply chain will monitor the pilot activities and report the progress on regular basis. Monitoring and indicators are arranged as follows:

| Key for monitoring | Schedule | Mean of verification/ Indicators |
|--------------------|----------|---|
| ICS production | Monthly | Number of stoves produced and quality ratings |
| ICS distribution | Monthly | Stock of ICS in pilot location |
| ICS outreach | Monthly | -No of meeting and events -No of households -No of visit to demo households -No of discussion by demo households with others |
| ICS use | Monthly | Number and type of ICS sale at outlet for retailers and women groups |
| Feed stock use | Monthly | Kind of biomass availability Kind of biomass use Kind of ICS use for what biomass |

Reporting covers the progress report and financial report on quarterly basis and the progress report should include:

(i) ICS production: Unit produced, distributed, and sold

(ii) ICS production challenges

(iii) ICS sales,

(iv) HH with ICS

Reporting will also provide detailed coverage of each output and activity under the pilot project and will provide a Pilot impact assessment within the completion report.

3.6 Pilot cost

2 experts are needed for the human resource of the pilot implementation. The team will coordinate the ICS supply chain set up and demo setup including production of promotional materials.

| | | Service | Operation | |
|---|-----------|----------|------------|-----------|
| Cost Categories | Transport | Provider | cost/Other | Amount \$ |
| Cost to set up the ICS supply chain in | | | | |
| S'Ang and demo ICS (5 days) | 500 | 2500 | 500 | 3500 |
| Cost to set up the ICS supply chain in | | | | |
| Sandan and demo ICS (5 days) | 500 | 2500 | 500 | 3500 |
| Cost for incentives for women groups | | | | 10,000 |
| Cost for revolving grant for ICS | | | | |
| producers | | | | 18,000 |
| Cost of Promotional materials and | | | | |
| distribution in both pilot districts (5 days) | 500 | 1500 | 2000 | 4000 |
| Cost of monitoring ICS production and | | | | |
| ICS outreach and reporting (24 days/year) | 2400 | 7200 | 400 | 10000 |
| Monitoring costs | | 4000 | | 4000 |
| Communication and Reporting | | 1500 | | 1500 |
| | | | | 54500 |

3.7 Risk Assumption and uncertainties of the pilot

- Review of desired ICS quality and price is a challenging interest. Supply side (producers, distributors and retailers) want high price while demand side-the users wants cheap price with high quality. Fluctuation of input prices such as metal sheet, ash, clay, utility and labour drive the prices setting and profitable production. Therefore, inclusive consultation with ICS stakeholders is needed.
- Among the 3 ICS, NKS is designed for cheaper price than NLS and TLS for rural households. The durability of NKS doesn't look attractive like NLS and TLS. Therefore, achievement of NKS in pilot project may be low.
- Firewood is likely the main biomass for ICS due to its availability and accessibility is high and crop residues may found little use in the pilot location. Therefore, selective residues to use for ICS should be careful in order to maintain advantage of ICS.
- Return on investment may take time and thus high commitment is needed to repay the grand

3.8. Summary Poverty Reduction and Social Strategy (SPRSS)

| Country: | Cambodia | Project Title: | Pilot investment project to scale up ICS | | | | |
|---|----------|-----------------------|--|--|--|--|--|
| I. POVERTY AND SOCIAL ANALYSIS AND STRATEGY | | | | | | | |

A. Links to the National Poverty Reduction and Inclusive Growth Strategy and Country Partnership Strategy

B. Cambodia's Green Growth Roadmap aims to unify development and environment objectives by means of implementing policies tailored to address the needs of all, including the most disadvantaged, to create jobs, to increase the resilience of the environment and of the population to adverse impacts, thus sustaining economic growth and human and environmental well-being in the long term. This roadmap is also intended to promote women's status for the realization of a gender-equal society².

According to Work Bank's overview, Cambodia's economy grew at almost 10 percent per year between 1998 and 2008. Although this remarkable growth was interrupted by the global economic downturn in 2008-09, Cambodia's GDP growth reached a four-year high of 7.1 percent. This growth momentum is expected to continue with projected growth rates of 6.7 percent in 2013 and 7.0 percent in 2014. It is driven by strong exports, private investment, agriculture, diversification, and a solid macroeconomic position. The rapid economic growth created employment opportunities which contributed to the decline in poverty headcount from 34.7 percent in 2004 to 20 percent in 2011. From 2004-09 Cambodia saw an even steeper decline in poverty rates. World Bank estimates suggest that Cambodia achieved the Millennium Development Goal (MDG) of halving poverty by 2009. However, rural poverty remains a challenge, with 90 percent of the poor residing in the countryside.³

The pilot will be implemented in the districts with 15.1% of poor households in S'Ang district and 30.7% of poor households in Sandan district. It will bring the knowledge on efficient use of biomass to the pilot residents, including poor households.

Cambodia and the Asian Development Bank (ADB) have forged a new Country Partnership Strategy (CPS) for 2011-2013. Under ADB country strategy, it has highlighted "the NSDP Update places emphasis on enhancing agriculture, which is critical to meeting the CMDGs, particularly gender-related goals, as 80% of the population and 90% of the poor live in rural areas."⁴

The pilot will set up supply chain of ICS from existing producers, distributors and retailers in S'Ang district and Sandan district. The supply chain is expected to bring income for stakeholders in supply chain by having more units sold and benefit for the households from ICS advantages, which is more efficient in using litter biomass than traditional cook stoves. Biomass is available for cooking from both rice-farming in S'Ang and forest in Sandan

C. Results from the Poverty and Social Analysis during PPTA or Due Diligence

1. Key poverty and social issues: The poverty assessment of the ADB 2006 has identified the

²The National Green Growth Roadmap (December 2009)-P.18.

³http://www.worldbank.org/en/country/cambodia/overview

⁴ ADB.2011. Country Partnership Strategy (Cambodia 2011-2013)-P.4

key poverty and social issues are different from one place to others. In upland sites the problems included poorly developed factor markets and product markets. In low land, being unemployed is one of the key issues. Increasing of environmental concerns, including deforestation and poor health condition are also key issues.

- 2. *Beneficiaries:* The pilot will introduce improved cook stoves to households in S'Ang and Sandan district, where 34% and 87% of households are still using traditional cook stoves respectively. The pilot will also provide job opportunities and income for women saving groups and community forest members in 4 pilot communities.
- 3. *Impact channels:* To households: the usage of ICS requires less biomass for cooking and creating less smoke, thus better cooking environment for the health.
- 4. *Other social and poverty issues:* Due to no supply chain, the payment for ICSs are not secured in delivered quality, causing possibility of using more biomass than expected or wasting money for shorter life time of ICS.
- 5. *Design features:* The pilot is designed to create awareness on sufficient use of biomass for example to other communities. Time saving and cleanliness from using ICS will be appreciated by those whose jobs is cooking

II. PARTICIPATION AND EMPOWERING THE POOR

Summarize the participatory approaches and the proposed project activities that strengthen inclusiveness and empowerment of the poor and vulnerable in project implementation. The pilot will be implemented with 5 key partners:

- Consulting firm: to manage and coordinate the pilot project and responsible for the success and failure of the project, accountability to funder.
- ICS producers: ICS producers should be existing ones and the nearest to the pilot location. Their role is to produce the ICS as recommended for affordable price, and durability
- ICS distributors: to transport the ICS to retailers with right specification, agreed price and quality maintained.
- ICS promoters: The promoters are identified as local authority like commune councilor, village chief, women saving groups, forest community leaders and elders and health workers in the commune. They have message about the advantages of ICS to inform the villagers for the interest of environment, tree saving, health and economics and so on.
- Retailers: the retailers should be those who are currently selling ICS and other stoves. They should also be the existing development groups like women saving group or new established groups that could arrange ICS outlets within the pilot location. They ensure that ICS retail price are affordable to buyers and profitable for themselves.

If civil society has a specific role in the project, summarize the actions taken to ensure their participation. The promoters are identified as local authority like commune councilor, village chief, women saving groups, forest community leaders and elders and health workers in the commune. They have message about the advantages of ICS to inform the villagers for the interest of environment, tree saving, health and economics and so on.

| Explain how the project ensures | adequate participa | ation of civil society organizations in project | | | | | |
|---|----------------------|---|--|--|--|--|--|
| | | | | | | | |
| 4. What forms of civil society organization participation is envisaged during project implementation? | | | | | | | |
| H Information gathering and sharing M Consultation M Collaboration M Partnership | | | | | | | |
| 5. Will a project level participation plan be prepared to strengthen participation of civil society as interest holders for affected persons particularly the poor and vulnerable? | | | | | | | |
| Yes. Specific budget has bee | n defined 🛛 N | 0 | | | | | |
| Gonder mainstreaming category | PMIEN I | monte | | | | | |
| A Kawigguag The initial idea | some gender eler | nems | | | | | |
| A. Key issues. The initial idea of feasibility study aims to support woman unions in both pilot districts communes to participate in this pilot. After the survey we find out that woman group include a man who is Siem stove producer in Ampil village very interested in participation with the project. However, it will take time for women group of Samraong participate with the project as they can easily access to firewood while many of their | | | | | | | |
| B Key actions During the nil | ot the available an | d interested female household members will | | | | | |
| naturally participate as the | ICS is relating to c | ooking or works of woman. | | | | | |
| $\Box Condensation alon \Box C$ |)then estima on m | | | | | | |
| IV. ADDRESSING SOCIAL S | SAFEGUARD IS | SUES | | | | | |
| A. Involuntary Resettlement | Safeguard Catego | ory: $A B C FI$ | | | | | |
| 1. Key impacts. | | | | | | | |
| 2. Strategy to address the impac | ts | | | | | | |
| 3. Plan or other Actions. | 1 | | | | | | |
| Resettlement plan | Combined res | settlement and indigenous peoples plan | | | | | |
| Resettlement framework | Combined res | settlement framework and indigenous | | | | | |
| Environmental and social | peoples planning | framework | | | | | |
| management system | Social impact | matrix | | | | | |
| \square No action | | | | | | | |
| B. Indigenous Peoples Safeguard Category A B C FI | | | | | | | |
| Key impacts | | | | | | | |
| Is broad community support triggered? Yes No | | | | | | | |
| 2. Strategy to address the impacts. | | | | | | | |
| 3. Plan or other actions. | | | | | | | |
| Indigenous peoples plan | | Combined resettlement plan and | | | | | |

| Indigenous peoples planning framework | indigenous peoples plan | | | | | |
|---|--|--|--|--|--|--|
| Environmental and social management system arrangement | Combined resettlement framework and indigenous peoples planning framework | | | | | |
| Social impact matrix | Indigenous peoples plan elements | | | | | |
| No action | integrated in project with a summary | | | | | |
| V. ADDRESSING OTHER SOCIAL RISKS | | | | | | |
| A. Risks in the Labor Market | | | | | | |
| 1. Relevance of the project for the country's or reg L unemployment L underemployment L | gion's or sector's labor market. retrenchment L core labor standards | | | | | |
| 2. Labor market impact. | | | | | | |
| B. Affordability | | | | | | |
| The pilot is expected to start immediately after completion of this study; therefore no big change from cost estimation is expected. The ICS cost is estimated as average cost and can be changed depending on the preferred ICS. | | | | | | |
| C. Communicable Diseases and Other Social R | isks | | | | | |
| 1. Indicate the respective risks, if any, and rate the impact as high (H), medium (M), low (L), | | | | | | |
| N/A Communicable diseases N/A Hum | nan trafficking | | | | | |
| N/A Others (please specify) | - | | | | | |
| 2. Describe the related risks of the project on peop | ble in project area. | | | | | |
| VI. MONITORING AND EVALUATION | | | | | | |
| 1. Targets and indicators: see work plan for pilot | | | | | | |
| 2. Required human resources: See budget plan for pilot | | | | | | |
| 3. Information in PAM: | | | | | | |
| 4. Monitoring tools: | | | | | | |

3.9. Initial Enironmental Examimation (IEE) screening matrix

The following matrixes are prepared for two pilot location in Sa Ang (Kandal) and Sandan (Kampong Thom).

| Screening Questions | Yes | No | Remarks (S'Ang) |
|---|-----|----|--|
| A. Project Siting Is the Project area adjacent to or within any of the following environmentally sensitive areas? | | Х | The project will be carried out in S'Ang district which is one among eleven districts in Kandal province. S'Ang district has a total area of 518. 5638 Km ² . |

IEE screening matrix of S'Ang (Kandal)

| 1. Cultural heritage site | Х | There is no cultural heritage site in the project site |
|---|---|--|
| 2. Legally protected Area (core zone or buffer zone) | X | There is no legally protected area in the project site |
| 3. Wetland | X | Wetlands in S'Ang are the small natural lakes, flooded rice field. These wetlands are not completely located within the project site. |
| 4. Mangrove | х | There is no mangrove in the project site |
| 5. Estuarine | х | There is no. |
| B. Special area for protecting biodiversity | X | There is no special area for protecting biodiversity in the project site |
| C. Potential Environmental Impacts Will the Project cause | | |
| 1. Impairment of historical/cultural areas; disfiguration of landscape or potential loss/damage to physical cultural resources? | Х | There will be no such impairment |
| 2. Disturbance to precious ecology (e.g. sensitive or protected areas)? | x | The pilot is not situated in such sensitive or protected areas |
| 3. Alteration of surface water hydrology of waterways resulting in increased sediment in streams affected by increased soil erosion at construction site? | x | There is no construction activity in the project site. Therefore, there will be no such alteration |
| 4. Deterioration of surface water quality due to silt runoff and sanitary wastes from worker-based camps and chemicals used in construction? | Х | No worker-based camps and no chemical is expected to be used under the pilot. Therefore, there will be no such deterioration |
| 5. Increased air pollution due to project construction (using brick, cement)? | х | No project construction |
| 6. Increased air pollution due to project operation? | X | There will be less air pollution because people will use people will use better ICS which use less firewood and make better fire. |
| 7. Noise and vibration due to project construction or operation? | X | There will be no noise and vibration due to project operation |
| 8. Involuntary resettlement of people? (physical displacement and/or | X | There is no resettlement foreseen |

| economic displacement) | | |
|---|---|--|
| 9. Disproportionate impacts on the poor, women and children, Indigenous Peoples or other vulnerable groups? | X | Many poor households participate in the pilot. Thus the project has a positive impact on poverty alleviation work in the pilot commune. |
| 10. Poor sanitation and solid waste disposal in construction camps and work sites, and possible transmission of communicable diseases (such as STI's and HIV/AIDS) from workers to local populations? | х | No camps |
| 11. Creation of temporary breeding habitats for diseases such as those transmitted by mosquitoes and rodents (inadequate substrate preparation)? | х | There will be no creation of temporary breeding habitats for diseases in project site. On the other hand, the product from cooking process is biochar, which is very useful for environmental sanitation in the project site |
| 12. Social conflicts if workers from other regions or countries are hired? | х | Mainly local worker required from Farmer Union |
| 13. Large population influx during project construction and operation that causes increased burden on social infrastructure and services (such as water supply and sanitation systems)? | x | The number of workers is very small, no camps. Therefore, there will be no burden on social infrastructure and services |
| 14. Risks and vulnerabilities related to occupational health and safety due to physical, chemical, biological, and radiological hazards during project construction and operation | X | There will be no such risks and vulnerabilities |
| 15. Risks to community health and safety due to the transport, storage, and use and/or disposal of materials such as explosives, fuel and other chemicals during construction and operation? | х | There is no chemical and explosives that is expected to be used in project operation |
| 16. Community safety risks due to both accidental and natural causes, especially where the structural elements or components of the project are accessible to members of the affected community or where their failure could result in injury to the community throughout project construction, operation and | X | The project is expected to contribute to safer cooking because the improved cook stoves will be checked for smoke emissions and safety before being given to residents. |

| decommissioning? | | |
|---|---|---|
| 17. Generation of solid waste and/or hazardous waste? | X | Solid waste being generated is ash and biochar. This is the product of combustion process of improved cook stove. However, not only these solid wastes are completely harmless but these substances are also very useful for agriculture farming and environmental sanitation in the project site |
| 18. Use of chemicals? | x | There is no chemical involved in project operation. In addition, the project implementation will create biochar which is very useful for agriculture farming as well as rural sanitation. |

| Climate Change and Disaster Risk Questions The following questions are not for environmental categorization. They are included in this checklist to help identify potential climate and disaster risks. | Yes | No | Remarks |
|--|-----|----|--|
| 1. Is the Project area subject to hazards such as earthquakes, floods, landslides, tropical cyclone winds, storm surges, tsunami or volcanic eruptions and climate changes? | | Х | Floods and storms may occur. But these are the natural weather phenomena. The project will not cause such hazards |
| 2. Could changes in precipitation, temperature, salinity, or extreme events over the Project lifespan affect its sustainability or cost? | | Х | Nothing foreseen |
| 3. Are there any demographic or socio-economic aspects of the Project area that are already vulnerable (e.g. high incidence of marginalized populations, rural- urban migrants, illegal settlements, ethnic minorities, women or children)? | | X | Definitely not. The project is expected to reduce cooking cost of households and limit the number of poor quality stoves |
| 4. Could the Project potentially increase the climate or disaster vulnerability of the surrounding area (e.g., increasing traffic or housing in areas that will be more prone to | | X | Definitely not. No such impact can be imagined |

| flooding, by encouraging settlement in earthquake zones)? | | | |
|--|--|--|--|
|--|--|--|--|

IEE screening matrix of Sandan, Kampong Thom

| Screening Questions | Yes | No | Remarks (Sandan) |
|--|-----|----|---|
| A. Project Siting Is the Project area adjacent to or within any of the following environmentally sensitive areas? | | х | The project will be carried out in Sandman district, which is one among 8 districts of Kampong Thom province. This district has community forests. The district as a total area of 2,963.859 Km ² . |
| 1. Cultural heritage site | | x | There is no cultural heritage site in the project site |
| 2. Legally protected Area (core zone or buffer zone) | | х | There is no legally protected area in the project site |
| 3. Wetland | | x | There is no wetland. Most of village land is hill. There is a water source from small stream. |
| 4. Mangrove | | х | There is no mangrove in the project site |
| 5. Estuarine | | X | There is no. |
| B. Special area for protecting biodiversity | | X | In study village-Samraong, located in Tumring commune, Sandan district, there is the community forest which comprises of 688 hectare in size in 2001 when it was established. Now, some forests have been degraded by logging and make clearance for crops. |
| C. Potential Environmental Impacts Will the Project cause | | | |
| 1. Impairment of historical/cultural areas; disfiguration of landscape or potential loss/damage to physical cultural resources? | | X | There will be no such impairment |
| 2. Disturbance to precious ecology (e.g. sensitive or protected areas)? | | х | The pilot is not situated in such sensitive or protected areas |
| 3. Alteration of surface water hydrology of waterways resulting in increased sediment in streams | | X | There is no construction activity in the project site, so there will be no such alteration |

| affected by increased soil erosion at construction site? | | |
|--|---|--|
| 4. Deterioration of surface water quality due to silt runoff and sanitary wastes from worker-based camps and chemicals used in construction? | x | No worker-based camps and no chemical are expected to be used under the pilot. Therefore, there will be no such deterioration |
| 5. Increased air pollution due to project construction (using brick, cement)? | x | No project construction |
| 6. Increased air pollution due to project operation? | x | There will be less air pollution because people will use people will use better ICS which use less firewood and make better fire. |
| 7. Noise and vibration due to project construction or operation? | X | There will be no noise and vibration due to project operation |
| 8. Involuntary resettlement of people? (physical displacement and/or economic displacement) | х | There is no resettlement foreseen |
| 9. Disproportionate impacts on the poor, women and children, Indigenous Peoples or other vulnerable groups? | x | Many poor households participate in the pilot. Thus the project has a positive impact on poverty alleviation work in the pilot commune. |
| 10. Poor sanitation and solid waste disposal in construction camps and work sites, and possible transmission of communicable diseases (such as STI's and HIV/AIDS) from workers to local populations? | x | No camps |
| 11. Creation of temporary breeding habitats for diseases such as those transmitted by mosquitoes and rodents (inadequate substrate preparation)? | x | There will be no creation of temporary breeding habitats for diseases in project site. On the other hand, the product from cooking process is biochar, which is very useful for environmental sanitation in the project site |
| 12. Social conflicts if workers from other regions or countries are hired? | X | Mainly local worker required from Farmer Union |
| 13. Large population influx during project construction and operation that causes increased burden on social infrastructure and services (such as water supply and sanitation systems)? | X | The number of workers is very small, no camps. Therefore, there will be no burden on social infrastructure and services |
| 14. Risks and vulnerabilities related | X | There will be no such risks and |

| to occupational health and safety due to physical, chemical, biological, and radiological hazards during project construction and operation | | vulnerabilities |
|---|---|---|
| 15. Risks to community health and safety due to the transport, storage, and use and/or disposal of materials such as explosives, fuel and other chemicals during construction and operation? | x | There is no chemical and explosives that is expected to be used in project operation |
| 16. Community safety risks due to both accidental and natural causes, especially where the structural elements or components of the project are accessible to members of the affected community or where their failure could result in injury to the community throughout project construction, operation and decommissioning? | x | The project is expected to contribute to safer cooking because the improved cook stoves will be checked for smoke emissions and safety before being given to residents. |
| 17. Generation of solid waste and/or hazardous waste? | X | Solid waste being generated is ash and biochar. This is the product of combustion process of improved cook stove. However, not only these solid wastes are completely harmless but these substances are also very useful for agriculture farming and environmental sanitation in the project site |
| 18. Use of chemicals? | x | There is no chemical involved in project operation. In addition, the project implementation will create biochar which is very useful for agriculture farming as well as rural sanitation. |

| Climate Change and Disaster Risk Questions The following questions are not for environmental categorization. They are included in this checklist to help identify potential climate and disaster risks. | Yes | No | Remarks |
|---|-----|----|---|
| 1. Is the Project area subject to hazards such as earthquakes, floods, landslides, tropical cyclone winds, storm surges, tsunami or volcanic | | x | No flood, but rain storms may occur. But these are the natural weather phenomena. The project will not cause such hazards |

| eruptions and climate changes? | | |
|--|---|--|
| 2. Could changes in precipitation, temperature, salinity, or extreme events over the Project lifespan affect its sustainability or cost? | Х | Nothing foreseen |
| 3. Are there any demographic or socio-economic aspects of the Project area that are already vulnerable (e.g. high incidence of marginalized populations, rural- urban migrants, illegal settlements, ethnic minorities, women or children)? | X | Definitely not. The project is expected to reduce cooking cost of households and limit the number of poor quality stoves |
| 4. Could the Project potentially increase the climate or disaster vulnerability of the surrounding area (e.g., increasing traffic or housing in areas that will be more prone to flooding, by encouraging settlement in earthquake zones)? | X | Definitely not. No such impact can be imagined |